



# 2026 Rural Minnesota Health Forum

May 20-21, 2026  
Alexandria, MN

## Sponsor Directory



*A partnership of rural healthcare organizations working together to strengthen the delivery of healthcare in rural Minnesota.*

## Medi-Sota

**Main Contact** Jennifer Gearman  
**Phone** (320) 769-2269  
**Email** [jgearman@medi-sota.org](mailto:jgearman@medi-sota.org)  
**Website** <https://medi-sota.org/>

**Description** Medi-Sota, Inc. is a non-profit healthcare consortium of 35 rural health care providers in Minnesota. Membership Benefits include:



- Free and discounted workshops and webinars with CEU's.
- Custom searches for Providers, Allied Health Professionals, & Management/Executives.
- Peer networking for sharing ideas and best practices, peer support, and survey readiness.
- Discounted rates for services & equipment providing member flexibility and no mandates.

## Minnesota Rural Health Cooperative

**Main Contact** Denise Schneekloth  
**Phone** (507) 423-5300  
**Email** [dschneekloth@mrhc.net](mailto:dschneekloth@mrhc.net)  
**Website** <https://mrhc.net/>

**Description** Minnesota Rural Health Cooperative (MRHC) was formed in 1995, in the year after the Minnesota State Legislature enacted the Minnesota Health Care Cooperative Act (Minnesota Rural Health Cooperative Stat. 62R et. seq. - "62R") to facilitate "the goals of containing healthcare costs, improving the quality of healthcare, and increasing the access of Minnesota citizens to healthcare services."



MRHC strives to develop and maintain a cooperative effort of physicians, providers, hospitals, health care facilities and organizations to preserve and maintain health care resources and access with local choice and control for member communities.

We focus on providing the benefits and services to facilities and providers that are serving rural communities. There are a number of services that are especially beneficial to facilities and providers that are independent.

MN Rural Health Cooperative is an approved CMS vendor and administrator for the following CAHPS surveys: Clinician & Group, Home Health, Hospice, Hospital, Outpatient & Ambulatory Surgery.

## Rural Health Alliance

**Main Contact** Erik Malchow, President  
**Phone** 320-762-8602  
**Email** [erik.malchow@myrha.com](mailto:erik.malchow@myrha.com)  
**Website** [www.myrha.org](http://www.myrha.org)

**Description** The Rural Health Alliance is dedicated to improving members' financial health by mining opportunities that deliver optimized savings and value across the supply chain.



Rural Health Alliance is a market channel partner of Vizient. RHA sells and services Vizient's portfolio of services. The RHA is also a member of the Vanderbilt Purchasing Collaborative which provide members contract aggregation strategies. RHA serves over 400 clients in 30 states.

The goal of the RHA Purchasing program is to reduce the overall cost of care, enhance operational efficiency, align clinical delivery, and to improve revenue performance in member hospitals.

## Abacus Healthcare

**Main Contact** Shelby Kobes  
**Phone** (651) 515-0753  
**Email** [skobes@medicusit.com](mailto:skobes@medicusit.com)  
**Website** <https://abacustechnology.com/industries/healthcare/>



**Description** Abacus Healthcare delivers advanced IT solutions that support healthcare organizations in improving operational efficiency, data management, and system performance. Our services include enterprise IT, systems integration, advanced cybersecurity and technical support, helping healthcare providers modernize infrastructure, enhance decision-making, and achieve mission-critical outcomes.

## Agiliti Health

**Main Contact** Sara Hough  
**Phone** (626) 825-3037  
**Email** [sara.hough@agilitihealth.com](mailto:sara.hough@agilitihealth.com)  
**Website** <https://www.agilitihealth.com/>



**Description** Agiliti is a leading nationwide provider of medical technology management solutions, helping healthcare organizations ensure their essential equipment and teams are always patient ready. We deliver industry-leading medical and surgical technologies wrapped in a full range of services, including rental, on-site managed services, equipment repair, and comprehensive clinical engineering support. From acute care hospitals to VA facilities and beyond, Agiliti partners with providers to optimize asset performance, reduce costs, and improve patient outcomes. When every moment matters, we make sure the right equipment is in the right place at the right time.

## Alera Group

**Main Contact** Dan Warden  
**Phone** (858) 610-9300  
**Email** [dan.warden@alergroup.com](mailto:dan.warden@alergroup.com)  
**Website** <https://cloud-austin.alergroup.com>



**Description** Rural Health Insurance of America | Alera Group specializes in delivering comprehensive risk management and employee benefit solutions tailored to rural community hospitals. With more than 25 years of dedicated healthcare experience, we help hospitals strengthen their financial position while continuing to serve their communities. Our services include customized employee benefit programs, property and casualty coverage, and specialty insurance solutions, supported by strategic consulting in managed care optimization and equipment Maintenance Contract Alternatives (eMCA). Each solution is designed to improve cost control, reduce risk, and enhance operational efficiency. By combining deep industry expertise with a national Alera Group platform, Rural Health Insurance of America provides rural hospitals with practical guidance, strong advocacy, and measurable results—so they can thrive in an increasingly complex healthcare environment.

## American Accounts & Advisers

**Main Contact** Bryan McGroarty  
**Phone** (651) 287-6121  
**Email** [bmcgroarty@amaccts.com](mailto:bmcgroarty@amaccts.com)  
**Website** <https://amaccts.com>



**Description** American Accounts & Advisers-Medical Collections for 40 years

## American Red Cross

**Main Contact** Kurt Domeier  
**Phone** (651) 515-0753  
**Email** [kurt.domeier@redcross.org](mailto:kurt.domeier@redcross.org)  
**Website** <https://www.redcrossblood.org/>

**Description** As a top charity brand with the trust of the American people, our mission is to fulfill the need for safe, reliable, and cost-effective blood products and services. We accomplish this mission through the hard work and commitment of staff and volunteers located throughout the country. The foundation of this mission lies with the extraordinary act of voluntary blood donation. Blood donors play an integral role in the delivery of modern healthcare and many life-saving medical treatments and procedures would not be possible with a safe and reliable blood supply.



**American Red Cross**  
 Minnesota and Dakotas Region

## American Welding & Gas

**Main Contact** Aaron VanderStelt  
**Phone** (320) 894-3405  
**Email** [aaron.vanderstelt@awggases.com](mailto:aaron.vanderstelt@awggases.com)  
**Website** <https://shop.awggases.com/>

**Description** American Welding & Gas (AWG) is a trusted supplier of medical and specialty gases serving healthcare providers throughout the region. With locations in Fairmont, Willmar, Fargo, Brainerd, and Fergus Falls, AWG supports hospitals, clinics, long-term care facilities, dental offices, and laboratories with reliable delivery and responsive local service. We supply medical oxygen, medical air, nitrous oxide, carbon dioxide, nitrogen, and other high-purity gases in both cylinder and bulk systems. Our team prioritizes safety, regulatory compliance, and dependable supply to ensure uninterrupted patient care. In addition to gases, AWG provides cylinder management, equipment, and related supplies tailored to healthcare environments. With dedicated routes in the area weekly, we are committed to consistent service, competitive pricing, and long-term partnerships built on reliability and trust.



## Bardy DX/Baxter Cardiology

**Main Contact** Kelly Hopper  
**Phone** (952) 797-3172  
**Email** [kelly\\_hopper@baxter.com](mailto:kelly_hopper@baxter.com)  
**Website** <https://www.bardydx.com/>

**Description** Bardy DX/Baxter Cardiology is a leader in the cardiac monitoring space. Our product portfolio consists of trusted medical devices and cutting-edge new technology. The Bardy CAM Patch is the newest innovation in long term cardiac monitoring. The fastest growing device on the market today brings superior clinical accuracy, faster report turnaround time and the only "high definition" LT-ECG available. It is fast and easy to apply and detects 40% MORE arrhythmias than the leading competitor.



## Big Stone Therapies

**Main Contact** Brad Wehe  
**Phone** (218) 779-9343  
**Email** [brad.wehe@bigstonetherapies.com](mailto:brad.wehe@bigstonetherapies.com)  
**Website** <https://bigstonetherapies.com>

**Description** Big Stone Therapies provides high-quality physical, occupational, and speech therapy services across Minnesota, North Dakota, South Dakota, and Michigan. Founded in 1990, we are dedicated to delivering Rock Solid Rehab with a compassionate, patient-centered approach. Our expert clinicians offer outpatient therapy, inpatient rehabilitation, long-term care services, and specialty treatments such as vestibular rehab, pelvic health, aquatic therapy, and pediatric therapy. Rooted in our core values of Faith, Family, Fairness, and Fun, we strive to enhance the health and well-being of every individual we serve. With over 50 locations, we are deeply connected to our communities, partnering with hospitals, schools, and businesses to provide accessible, innovative care. Discover the BIG Difference with Big Stone Therapies!



## Brunton Architects

**Main Contact** Carla Jordan  
**Phone** (651) 497-5921  
**Email** [carlaj@bruntonarchitects.com](mailto:carlaj@bruntonarchitects.com)  
**Website** <https://bruntonarchitects.com>

**Description**

Founded in 2007, Brunton Architects is an interdisciplinary design firm specializing in architecture, interior design, and master planning. With offices in Mankato and Minneapolis, our business model is intentionally structured to serve Greater Minnesota communities, including rural and regional healthcare systems, while also supporting clients across the state and nationally.

Our team delivers high-performance, thoughtful design solutions for healthcare, tribal nations, public safety, municipal, and commercial projects, with deep experience working alongside rural leaders, boards, and staff. This regional focus informs how we approach planning—grounded in operational realities, staffing constraints, phased investment, and long-term resilience specific to rural healthcare environments.



## Cepheid

**Main Contact** Lisa Haunz  
**Phone** (612) 212-0643  
**Email** [lisa.haunz@cepheid.com](mailto:lisa.haunz@cepheid.com)  
**Website** <https://www.cepheid.com/en-US.html>

**Description**

Cepheid is a leading molecular diagnostics company specializing in advanced, automated testing solutions built around its GeneXpert® platform. Founded in 1996, the company transforms complex genetic analysis into fast, easy-to-use tests that deliver accurate, actionable results—often in under an hour. GeneXpert® systems range from compact, near-patient instruments to high throughput laboratory configurations, all using a closed, cartridge-based design that automates sample preparation, PCR amplification, and detection to minimize contamination risk. Cepheid's broad Xpert® test menu covers infectious diseases, respiratory pathogens, blood virology, sexual health, oncology, and critical conditions such as TB, MRSA, COVID 19, and influenza. With its PCRplus approach, Cepheid emphasizes speed, accuracy, flexibility, and true “walk away” automation for hospitals, clinics, and laboratories worldwide.



## CGI

**Main Contact** Tim Herman / Adam Kehler  
**Phone** (612) 205-5693 / (785) 727-0922  
**Email** [tim.herman@cgi.com](mailto:tim.herman@cgi.com) / [adam.kehler@cgi.com](mailto:adam.kehler@cgi.com)  
**Website** <https://www.CGI.com>

**Description**

CGI helps rural healthcare organizations strengthen cybersecurity with end-to-end services that protect patient data and ensure continuity of care across distributed environments. Capabilities include threat detection and response, identity and access management, cloud and infrastructure security, and ongoing monitoring through managed services. A HIPAA Security Risk Assessment supports compliance by identifying gaps and prioritizing remediation. CGI also facilitates tabletop exercises to prepare clinical and IT teams for real-world cyber incidents, improving response coordination and resilience. With deep healthcare expertise, CGI helps rural providers meet regulatory requirements, address resource constraints, and defend against evolving threats while maintaining community trust.



## ChartSpan Medical Technologies

**Main Contact** Shane Grivich  
**Phone** (936) 524-4801  
**Email** [shane.grivich@chartspan.com](mailto:shane.grivich@chartspan.com)  
**Website** <https://www.chartspan.com/>

**Description**

ChartSpan is a leading healthcare technology and services company that partners with practices, health systems, and associations to deliver fully managed value-based care programs. We specialize in Chronic Care Management (CCM) and Advanced Primary Care Management (APCM), enabling providers to improve patient outcomes, enhance preventive care between visits, and create sustainable reimbursement streams. All while reducing administrative burden on clinical staff. ChartSpan supports hundreds of organizations nationwide with solutions that drive quality performance, patient engagement, and practice profitability.



## CLA (CliftonLarsonAllen LLP)



**Main Contact** Korey Boelter  
**Phone** (612) 376-4549  
**Email** [korey.boelter@claconnect.com](mailto:korey.boelter@claconnect.com)  
**Website** <https://www.claconnect.com/>

**Description** CLA exists to create opportunities for our clients, our people, and our communities through industry-focused wealth advisory, digital, audit, tax, consulting, and outsourcing services. With more than 8,500 people, nearly 130 U.S. locations, and a global vision, we promise to know you and help you. For more information, visit CLAconnect.com. CLA (CliftonLarsonAllen LLP) is an independent network member of CLA Global. See CLAGlobal.com/disclaimer. Investment advisory services are offered through CliftonLarsonAllen Wealth Advisors, LLC, an SEC-registered investment advisor.

## CM2 Supply



**Main Contact** Cheryl Jacobson  
**Phone** (651) 587-3504  
**Email** [cjacobson@cm2supply.com](mailto:cjacobson@cm2supply.com)  
**Website** <https://www.cm2supply.com>

**Description** CM2 Supply is a Midwest-based industrial gas and welding supplier formed from the merger of Central McGowan and Minneapolis Oxygen, two long-standing local businesses. Today, CM2 Supply works with customers across manufacturing, fabrication, medical, food and beverage, and many other industries. Offerings include industrial, specialty, and medical gases, bulk tank solutions, welding equipment, automation, PPE, consumables, beverage carbonation, and related services. With deep technical experience and a strong local presence, the team partners closely with customers to understand real challenges and provide reliable solutions that fit how work actually gets done, without unnecessary complexity or sales pressure, just straightforward help when it matters.

## COPIC



**Main Contact** Chris Niemeyer  
**Phone** (720) 858-6182  
**Email** [cniemeyer@copic.com](mailto:cniemeyer@copic.com)  
**Website** <https://www.copic.com/>

**Description** Copic is a nationally recognized provider of medical professional liability insurance, advancing patient safety through education and risk expertise.

## CoreWorks Healthcare Solutions



**Main Contact** Jay Orahood  
**Phone** (479) 303-4257  
**Email** [jorahood@trshealthcare.com](mailto:jorahood@trshealthcare.com)  
**Website** <https://www.coreworkshealthcare.com/>

**Description** CoreWorks Healthcare Solutions delivers an enterprise approach to clinical workforce management—combining MSP operations, workforce strategy, and data insights to help hospitals reduce contingent labor reliance and build sustainable staffing models.

Visit us to preview insights from our upcoming 2026 Nursing Workforce Strategy Report

## Dunham Associates Inc

**Main Contact** Kurt Then  
**Phone** (612) 465-7658  
**Email** [kurt.then@dunhameng.com](mailto:kurt.then@dunhameng.com)  
**Website** <https://dunhameng.com>

**Description** Dunham is a mechanical + electrical consulting engineering firm, delivering high-quality engineering service to our clients. We have teams of specialists in telecommunications, fire protection, indoor air quality, and sustainable design. Dunham offers a dedicated team of 48 professionals who specialize in the design of hospitals, clinics, medical office buildings, and medical laboratories. Over the past ten years, we have completed 1,000+ projects for 15 healthcare providers across 125 facilities throughout Minnesota.



## EHOB, INC

**Main Contact** Kayla Prunty  
**Phone** (651) 366-9702  
**Email** [kayla.prunty@ehob.com](mailto:kayla.prunty@ehob.com)  
**Website** <https://ehob.com/>

**Description** EHOB is your partner in prevention, making life better for patients, clinicians and healthcare teams. We work closely with our customers to understand their needs and develop pressure injury prevention and patient positioning solutions to meet them. Then, we provide a customized experience for every facility so clinicians can give their best care.



## Eide Bailly, LLC

**Main Contact** Scott Sisel  
**Phone** (440) 668-8565  
**Email** [ssisel@eidebailly.com](mailto:ssisel@eidebailly.com)  
**Website** <https://www.eidebailly.com/industries/healthcare>

**Description** At Eide Bailly we focus on the business of healthcare. We are a CPA and business advisory firm with nearly 3,500 healthcare clients nationwide. Our healthcare industry of more than 300 team members focuses on the business of healthcare so you can focus on providing the best patient care. We pride ourselves on being leaders in the healthcare industry, offering valuable perspectives beyond our core strength of accounting and tax compliance. We're business advisors who want to help guide the strategy and operations of our clients, by bringing them sustainable solutions that help improve their organizations.



## Engan Associates Architects

**Main Contact** Stacy Holwerda  
**Phone** (320) 235-0860  
**Email** [stacy.holwerda@engan.com](mailto:stacy.holwerda@engan.com)  
**Website** <https://engan.com/>

**Description** Engan Associates is a Minnesota-based architectural firm dedicated to designing spaces that support and enhance rural healthcare. With decades of experience in healthcare projects, we bring expertise in creating patient-centered environments that balance functionality, efficiency, and a welcoming atmosphere. Our team understands the unique challenges of rural healthcare facilities and collaborates closely with clients to develop innovative, cost-effective, and adaptable solutions. From critical access hospitals to specialty clinics, we prioritize designs that improve patient care, staff workflow, and community impact. At Engan Associates, we are committed to fostering healthier communities through thoughtful, sustainable architecture that meets the evolving needs of rural healthcare providers and the people they serve.



## Five Nines Technology

**Main Contact** Steven Bartz  
**Phone** (308) 380-6118  
**Email** [Steven.bartz@gonines.com](mailto:Steven.bartz@gonines.com)  
**Website** <https://fivenines.com>

**Description** Five Nines is a strategic Tech Operations partner that helps organizations eliminate technology roadblocks and accelerate business growth. Our Managed IT Services go beyond traditional support by aligning IT strategy with business objectives, ensuring systems are secure, scalable, and optimized for performance.



We proactively monitor, manage, and protect your environment while providing expert guidance in cybersecurity, compliance, cloud solutions, and long-term IT planning. By acting as an extension of your leadership team, Five Nines empowers organizations to reduce risk, control costs, and focus on what matters most, which is driving results.

## FRSecure

**Main Contact** Jason Hill  
**Phone** (952) 454-3221  
**Email** [JHill@FRSecure.com](mailto:JHill@FRSecure.com)  
**Website** <https://frsecure.com/>

**Description** The result of over 125 incident cases handled by the FRSecure response team in the last two years and nearly 400 validated Risk Assessment, President Oscar Minks will dive into the latest threats and response techniques you need to know—and what you can do to minimize the risk and impact of similar events. The breakdown will cover Business Email Compromise, Ransomware, and Internal Compromise.



## Gallagher Insurance

**Main Contact** Joel Quam / Stacy Olson / Cam James  
**Phone** (320) 762-4728 / (651) 552-2469 / (319) 480-7210  
**Email** [Joel.Quam@ajg.com](mailto:Joel.Quam@ajg.com) / [Stacy.Olson@ajg.com](mailto:Stacy.Olson@ajg.com) / [cameron\\_james1@ajg.com](mailto:cameron_james1@ajg.com)  
**Website** <https://www.ajg.com/home/>

**Description** Healthcare Insurance Services  
 As a healthcare professional, you stay on top of many complex issues while finding ways to invest in quality care and improve patient experiences. Gallagher Healthcare knows the unique challenges and strives to provide the best insurance solutions for the healthcare industry. We're here to guide you toward comprehensive insurance coverage that helps you manage risk and reduce costs as you serve patients throughout your community.

We offer coverage for community hospitals, physician groups, clinics, urgent care facilities and long-term care facilities.

Gallagher's customized healthcare solutions complement the risk strategies of a variety of healthcare groups – protecting not only your operation, but your providers as well.



Insurance | Risk Management | Consulting

- Largest medical malpractice broker in the U.S. for physicians
- Partnerships with all major carriers
- Large client base enables better pricing with our markets
- Medical malpractice limit review
- Cyber coverage analysis
- Building limits review
- Executive and professional liability limit review
- Claims examples
- Gap and cost-benefit analysis

## Grand Canyon University

**Main Contact** Monica Vazquez  
**Phone** (407) 725-3164  
**Email** [monica.vazquez@gcu.edu](mailto:monica.vazquez@gcu.edu)  
**Website** <https://c.gcu.edu/monica.vazquez>

**Description** Grand Canyon University is committed to fostering competent, compassionate health care professionals through diverse online and on-campus degrees at all levels



## Hologic, Inc.

**Main Contact** Ellie Fedorowski  
**Phone** (651) 233-7032  
**Email** [ellie.fedorowski@hologic.com](mailto:ellie.fedorowski@hologic.com)  
**Website** <https://www.hologic.com/>

**Description** Hologic, Inc. is a global leader in women's health focused on developing innovative medical technologies that effectively detect, diagnose and treat health conditions and raise the standard of care around the world. For four decades, we have transformed early detection, championed preventive care and fueled innovative surgical solutions to improve patients' lives.



Hologic is a catalyst for change in the world. We work in partnership with others to raise awareness and inspire policy and action to break down barriers that disproportionately affect women and prevent them from receiving the care they need and deserve. Women's health is more than a business, it is our purpose. To learn more, visit [www.hologic.com](http://www.hologic.com) and connect with us on LinkedIn, Facebook, X (Twitter), Instagram and YouTube.

## HUB International

**Main Contact** Blake Martin  
**Phone** (612) 803-9993  
**Email** [blake.martin@hubinternational.com](mailto:blake.martin@hubinternational.com)  
**Website** <https://hubinternational.com>

**Description** HUB International is a leading insurance and employee benefits brokerage, specializing in unique strategies that help healthcare organizations control costs, manage risk, and protect revenue. We deliver customized property and casualty insurance and employee benefits solutions that safeguard your operations and support your long-term financial health. With deep expertise in rural healthcare, HUB helps you navigate today's challenges with proactive, creative strategies — so you can focus on delivering quality care and growing your impact.



Stop by our booth or connect with Blake Martin at (612) 803-9933 to learn more.

## Humla Health

**Main Contact** Sherry Nail-Sadowski  
**Phone** (651) 488-5030  
**Email** [Sherry@humla.com](mailto:Sherry@humla.com)  
**Website** <https://www.humla.com/>

**Description** Humla is a digital platform and marketplace—not an agency—that connects qualified, vetted nurses directly to healthcare facilities. We are a clinician-led solution, founded by nurses for nurses, designed to remove the middleman and restore sustainability to healthcare staffing.



## IC System

**Main Contact** Greg Young  
**Phone** (612) 275-0351  
**Email** [gyoung@icsystem.com](mailto:gyoung@icsystem.com)  
**Website** <https://www.icsystem.com/industries/healthcare/>



**Description** IC System is a privately owned leader in healthcare billing collections, proudly serving clients since 1938. More than 4,000 healthcare organizations—making up over 70% of our client base—trust us to improve their revenue cycle, with an average partnership of 16 years. As a medical collections company that values both performance and compassion, we focus on delivering superior results while protecting the patient experience. At IC System, we're committed to Making Collections Better—for providers, patients, and everyone in between.

## IEA, Inc.

**Main Contact** Amy Satterfield  
**Phone** (763) 315-7900  
**Email** [amy.satterfield@ieasafety.com](mailto:amy.satterfield@ieasafety.com)  
**Website** <https://www.ieasafety.com>



**Description** IEA, Inc. provides trusted health and safety solutions for healthcare facilities. IEA has been providing safety consulting services since 1984 and has 6 Office locations in Minnesota: Brooklyn Park, Rochester, Mankato, Marshall, Brainerd and Mountain Iron.  
 Key services include:  
 - Health and Safety Support (OSHA Programs)  
 - Indoor Air Quality/Infection Control Assessments  
 - 3rd Party Ventilation Assessments/Commissioning/Recommissioning  
 - Abestos/ Lead Testing, Design, Monitoring and Management

## Innovational Water Solutions

**Main Contact** Colin Hartman  
**Phone** (651) 304-0081  
**Email** [colin@iwatergroup-us.com](mailto:colin@iwatergroup-us.com)  
**Website** <https://www.iwatergroup-us.com>



**Description** IWS is a water treatment service provider that makes the water flowing through facilities safe for people and equipment. We offer water engineering and treatment solutions for surgical sterilization high purity water systems, potable water quality, legionella bacteria control, and heating and cooling systems. In addition to ensuring water quality, safety, and compliance with AAMI, ASHRAE, CDC, and CMS standards for water quality, our services help reduce water consumption, improve energy efficiency, and prevent damage to and premature replacement of expensive mechanical equipment.

## inReach Health

**Main Contact** Nick Felder  
**Phone** (574) 274-8113  
**Email** [nickf@irhealthcare.com](mailto:nickf@irhealthcare.com)  
**Website** <https://www.irhealthcare.com/>



**Description** We are redefining rural healthcare. Wherever you live, work or receive care, inReach Health closes the gap to deliver the healthcare solutions your team and community need most. Explore innovative solutions to keep quality care local in surgery, medical device, rehabilitation and mobile ophthalmic equipment and services.

## Knutson Construction

**Main Contact** Dan Hoffard  
**Phone** (218) 546-3034  
**Email** [dhoffard@knutsonconstruction.com](mailto:dhoffard@knutsonconstruction.com)  
**Website** <https://knutsonconstruction.com>

**Description** More than a century after our founding in 1911, Knutson has grown into a regionally strong company providing preconstruction, construction management, VDC, and self-perform services. Eighty percent of our work comes from repeat clients who rely on us as their preferred construction partner. These ongoing relationships are a source of great pride because they say something important about how we collaborate, communicate, employ innovation, seek value, and build long-term loyalty. Building enduring relationships is how our company has come to be more than 100 years strong, and how we intend to grow in the years ahead. Every construction journey starts with a shared vision of success. At Knutson, we deliver that vision through collaborative partnerships supporting visibility, planning, and decision-making across each phase of the construction process.



## Konica Minolta Health Americas, Inc

**Main Contact** Jared Seibel  
**Phone** (612) 487-0883  
**Email** [jared.seibel@konicaminolta.com](mailto:jared.seibel@konicaminolta.com)  
**Website** <https://healthcare.konicaminolta.us/>

**Description** Konica Minolta Healthcare Americas designs and delivers advanced general X-ray equipment built for performance, flexibility, and reliability. Our Digital Radiography (DR) systems provide exceptional image quality at low dose and are available in a wide range of configurations—from fully automated rooms to portable X-ray solutions—so providers can match technology to their clinical and space needs. Our equipment supports fast exams, consistent imaging results, and seamless integration with existing workflows. A standout capability is Dynamic Digital Radiography (DDR X-ray in Motion ), which enables visualization of anatomical movement using standard X-ray systems, expanding the clinical value of general radiography.



## Kraus-Anderson Construction Company

**Main Contact** Kortney Kenville  
**Phone** (651) 724-2980  
**Email** [kortney.kenville@krausanderson.com](mailto:kortney.kenville@krausanderson.com)  
**Website** <https://www.krausanderson.com/>

**Description** Kraus-Anderson is a national leader in healthcare construction management services. Our team is dedicated to precision, integrity, safety and cost-efficiency, from the earliest planning through commissioning and post-construction. Our approach is patient-centered. We implement comprehensive infection control protocols for all healthcare projects, including interior renovations, facility expansions and new stand-alone buildings. Controls are tailored to each project's unique circumstances and requirements. We apply innovation and dedication to deliver systems and materials addressing safety, security, sustainability and comfort within the healing environment. Our healthcare experience includes Critical Access Hospitals, major campus expansions, specialty care and outpatient facilities, medical office buildings; as well as ongoing maintenance, remodels and tenant improvements. Collaboration and communication are keys to our success. We deliver successful projects on time, on budget, working to maximize opportunities for the local workforce in the communities in which we work.



## Labcorp

**Main Contact** Rodney Pederson  
**Phone** (320) 492-2689  
**Email** [pederr1@labcorp.com](mailto:pederr1@labcorp.com)  
**Website** <https://www.labcorp.com>

**Description**

We give everything our all—because everything we do has the potential to change lives. We are a global life sciences and healthcare company harnessing science for human good. Every day, our mission is to improve health and improve lives. That means employing top experts who use science and technology to identify, diagnose, manage and help solve the world's most critical health challenges. We're helping revolutionize patient care across the spectrum of health concerns, with a particular focus on some of the most pressing needs in oncology, Alzheimer's and other neurological conditions, liver and autoimmune diseases—as well as helping people prevent serious illnesses and remain healthy.



## Lake Superior X-Ray Inc

**Main Contact** Tony Murray  
**Phone** (218) 393-0252  
**Email** [tony@lsxray.com](mailto:tony@lsxray.com)  
**Website** <https://lsxray.com/>

**Description**

Lake Superior X-Ray has been serving radiology equipment needs for hospitals and clinics since 1989. Based out of Duluth Minnesota with factory trained field engineers and account executives spread out across the state of Minnesota to ensure optimal uptime for our customers.



## Marsh & McLennan Agency

**Main Contact** Casey Holland  
**Phone** (218) 791-4099  
**Email** [casey.holland@marshmma.com](mailto:casey.holland@marshmma.com)  
**Website** <https://www.marshmma.com>

**Description**

Marsh McLennan Agency (MMA) provides business insurance, employee health & benefits, retirement & wealth, and private client insurance solutions to organizations and individuals seeking limitless possibilities. With 15,000+ colleagues and 300+ offices across the U.S. and Canada, MMA combines the personalized service model of a local consultant with the global resources of the world's leading professional services firm, Marsh McLennan (NYSE: MMC).



## MedCycle Solutions

**Main Contact** Amy Fajardo  
**Phone** (320) 200-5548  
**Email** [amy@medcyclesolutions.com](mailto:amy@medcyclesolutions.com)  
**Website** <https://medcyclesolutions.com/>

**Description**

MedCycle's mission is to empower healthcare organizations through innovative, best-practice revenue cycle solutions that protect and strengthen their financial well-being. Guided by our core values, MedCycle partners with practices to bring clarity to their financial position, enabling informed, strategic decision-making. MedCycle focuses on empowering medical office professionals in all areas related to coding, audit, revenue, staff training, education, medical billing, and more - we understand the importance of compliance and proper reimbursement. Whether you're in need of consulting or hands-on services, MedCycle will help you reach your maximized revenue potential. MedCycle is committed to working transparently with our clients through open, honest communication - fostering trusted relationships, sustainable growth, and long-term success. We welcome you to reach out for a complimentary discussion regarding your Revenue Cycle needs



## MEDITECH

**Main Contact** Alex Alger  
**Phone** (781) 774-7020  
**Email** [aalger@meditech.com](mailto:aalger@meditech.com)  
**Website** <https://ehr.meditech.com/>

**Description** MEDITECH empowers healthcare organizations to expand their vision of what's possible with Expanse, the intelligent EHR. Expanse provides a future-ready foundation that leverages the power of AI, cloud computing, and advanced interoperability to support world-class care in 28 countries and territories. Infinitely scalable, from the smallest healthcare organizations to some of the largest in the world, our intuitive, personalized solutions boost clinician satisfaction, patient engagement, and organizational efficiency — with powerful analytics capabilities to measure success. Expand your possibilities. Visit [ehr.meditech.com](http://ehr.meditech.com), subscribe to the MEDITECH blog, and follow us on YouTube, LinkedIn, X, Facebook, Instagram, and Threads.

# MEDITECH

## Medline Industries LP



**We make  
healthcare  
run better™**

**Main Contact** JJ Dilger  
**Phone** (612) 747-5689  
**Email** [jdilger@medline.com](mailto:jdilger@medline.com)  
**Website** <https://www.Medline.com>

**Description** Medline is a Med/Surg & Lab distributor. We manufacturer many of our own products which we partner with facilities across the entire continuum of care to drive savings for customers and drive down the cost of HealthCare.

## Merck Vaccines

**Main Contact** Shari Fuhr  
**Phone** (507) 828-2549  
**Email** [shari.fuhr@merck.com](mailto:shari.fuhr@merck.com)  
**Website** <https://www.merckvaccines.com>

**Description** Merck Vaccines: Vaxneuvance, Vaxelis, Gardasil 9, Rotateq, Vaqta, MMRII, Varivax, Proquad, PedVax Hib, Recombivax HB, Capvaxive and Enflonsia



## Mindray

**Main Contact** Marc Wiken / Sarah Rustad  
**Phone** (612) 413-6725 / (612) 214-5381  
**Email** [m.wiken@mindray.com](mailto:m.wiken@mindray.com) / [s.rustad@mindray.com](mailto:s.rustad@mindray.com)  
**Website** <https://www.mindray.com>

**Description** At Mindray, we rise up to meet the highest standards possible because we believe everyone deserves access to quality healthcare. Mindray's comprehensive portfolio of medical equipment empowers you to provide the highest quality of care now and in the future. See how Mindray's solutions strive to make healthcare accessible to all.

# mindray

## Minnesota Department of Health - Health Care Homes

**Main Contact** Jennifer Strickland  
**Phone** (218) 929-0082  
**Email** [jennifer.strickland@state.mn.us](mailto:jennifer.strickland@state.mn.us)  
**Website** <https://www.health.state.mn.us/facilities/hchomes/index.html>

### Description

The Health Care Home is a transformative change in the delivery of primary care. The design principles for Health Care Homes in Minnesota focus broadly on the continuum of “health” and incorporate expectations for engagement of the patient, family and community. Fundamentally, the Health Care Home is a change in the patient-provider relationship augmented by financial structures and measurement of results. Expectations for transformative change must be sufficient to achieve these results. Among these expectations are:

- Patient-and family-centered care are foundational to the Minnesota Health Care Homes program. Patients/families/consumers will be involved in all aspects of program development.
- Quality improvement teams are required at the practice level. Health Care Homes will have an active practice-based quality improvement team that includes patients/families as equal team members.
- Learning collaboratives support and foster practice-level change. Participation is required.
- Financial structures must be aligned to promote this transformation and must include adequate risk adjustment for medical and non-medical complexity.
- Recertification is outcome-based. In the certification and recertification process, a balance will be sought between fidelity to the model (criteria) and flexibility for innovation. A goal of the program is to maximize clinic flexibility to achieve all of the outcomes.



## Minnesota Newborn Screening Program

**Main Contact** Amy Dahle  
**Phone** (651) 201-5515  
**Email** [amy.dahle@state.mn.us](mailto:amy.dahle@state.mn.us)  
**Website** <https://www.health.state.mn.us/people/newbornscreening/index.html>

### Description

Minnesota is a national leader in newborn screening. The Newborn Screening Program, together with hospitals, laboratories, and medical professionals across the state, screens newborns for more than 60 disorders that affect metabolism, hormones, the immune system, blood, breathing, digestion, hearing, or the heart.



## Minnesota Rural Health Association

**Main Contact** Mark T. Jones  
**Phone** (218) 201-0098  
**Email** [mark@mnruralhealth.org](mailto:mark@mnruralhealth.org)  
**Website** <https://www.mnruralhealth.org>

### Description

The Minnesota Rural Health Association (MRHA) is a nonprofit, membership-based organization serving as the voice of rural health in Minnesota. MRHA advances the health and well-being of rural Minnesotans through leadership, advocacy, education, and collaboration, while delivering innovative, community-driven programs that address the unique challenges of rural health care and create meaningful, lasting improvements in rural communities. Through partnerships and policy engagement, MRHA connects providers, organizations, and decision-makers to strengthen health systems across Minnesota.



## Moments Hospice

**Main Contact** Rachael Wenner / Witney Willard  
**Phone** (320) 333-8660 / (320) 241-3826  
**Email** [rachael.wenner@momentshospice.com](mailto:rachael.wenner@momentshospice.com) / [witney.willard@momentshospice.com](mailto:witney.willard@momentshospice.com)  
**Website** <https://momentshospice.com/>

**Description** Moments Hospice is a Medicare Certified Hospice Agency serving 53 Counties in Minnesota, 69 Counties in Wisconsin and the Hiawatha, IA metro area. We are focused on creating individual plans of care, because every patient and family is unique. Moments Hospice is committed to honoring patient's and family's wishes during the end of life process. We take great pride in creating long lasting partnerships with our Hospitals, Facilities and Community partners by recognizing that we are guests in their facilities and that collaborating on a joint plan of care always results in the best outcome for the patient. It is our mission to help increase the communities awareness of the Hospice Benefit as we believe that everyone deserves to be comfortable with an optimal quality of life during the end of life process.



We will provide only the best care for your mental, spiritual and physical being. Every part of your being counts, we at Moments Hospice are nurturing real family and traditional values. We are here to continue when life-prolonging therapy is not doing any good to you. It is not about curing – it is about caring. We can ease your pain and help you enjoy your routine you miss so much, to nurture friendships and spend the rest of time with your family. We are here when you need comfort, when you need a friendly face and safe and warm environment. Moments Hospice can help you enrich your life with different experiences and much-needed comfort, for you and your loved ones.

## NXC Imaging

**Main Contact** Zach Jaehn  
**Phone** (612) 271-1656  
**Email** [zjaehn@nxcimaging.com](mailto:zjaehn@nxcimaging.com)  
**Website** <https://nxc-imaging.com/>

**Description** For six decades, our mission has remained the same: to save and improve lives by delivering exceptional technology solutions and best-in-class support. We are honored to represent the industry's most innovative companies and cutting-edge technologies, connecting healthcare providers with the tools they need to deliver outstanding patient care. As we celebrate this milestone, we remain committed to supporting our customers with the highest level of service and expertise.



## Parrot.MD

**Main Contact** Tim Steele  
**Phone** (612) 747-9220  
**Email** [tim@parrot.md](mailto:tim@parrot.md)  
**Website** <https://www.parrot.md>

**Description** Parrot.MD is a Minnesota-based company that eliminates the costly middleman in healthcare staffing. Unlike locum tenens agencies that charge high markups and hidden fees, we connect hospitals directly with highly qualified local clinicians. This model lowers costs, improves continuity of care, and ensures that rural hospitals have access to reliable staffing solutions.”



## Pope Design Group

**Main Contact** Cori Rodriguez  
**Phone** (651) 789-1646  
**Email** [crodriguez@popedesign.com](mailto:crodriguez@popedesign.com)  
**Website** <https://www.popedesign.com>

**Description** Pope Design Group is an architecture and interior design firm of design professionals whose passion is creating environments that enhance lives. Founded in 1974, the firm today continues a legacy of defining project success by achieving our clients' organizational goals, and designing spaces where people and their endeavors thrive. The firm serves clients and projects across Minnesota and the country from our offices in St. Paul and Duluth, Minnesota and Fargo, North Dakota.



## Premier IT



**Main Contact** Joshua Bennett  
**Phone** (651) 600-6456  
**Email** [josh.bennett@premieritmn.com](mailto:josh.bennett@premieritmn.com)  
**Website** <https://www.premieritmn.com/>

**Description** Premier IT provides managed IT services, cybersecurity, compliance support, and technology consulting for organizations that need reliable systems, responsive support, and practical security guidance. We help healthcare and business clients strengthen their IT environments through proactive monitoring, help desk support, endpoint protection, email security, backup and recovery planning, firewall/network management, and compliance-focused assessments. Through Compliance Manager, we assist organizations in identifying gaps, documenting risk, and supporting ongoing compliance efforts for frameworks such as HIPAA and other regulatory requirements. Our team works closely with leadership to improve security, operational efficiency, and long-term technology planning while aligning solutions with budget, staffing, and business needs. For rural healthcare organizations, we understand the importance of dependable technology, secure patient data, and practical solutions that support both clinical and administrative teams.

## QModo AI



**Main Contact** Jerry LaRochelle  
**Phone** (612) 801-6113  
**Email** [jerry@qmodoai.com](mailto:jerry@qmodoai.com)  
**Website** <https://qmodoai.com>

**Description** QModo AI empowers hospitals to simplify compliance, streamline operations, and stay survey-ready every day, not just when it counts. By bringing facility data, equipment details, and regulatory requirements into one intuitive platform, QModo puts everything your team needs right at their fingertips. From how-to videos, blueprints, and floor plans to manuals, safety information, and inspection tasks, staff can instantly access critical information from any mobile device, eliminating wasted time and guesswork. Built to align with Joint Commission Physical Environment (PE) standards and support DNV requirements, QModo transforms daily maintenance into guided, compliant workflows that reduce risk and eliminate last-minute survey stress. For rural hospitals facing limited staff and resources, QModo AI delivers a scalable, practical solution to improve efficiency, strengthen training, and maintain continuous confidence in compliance.

## QuidelOrtho



**Main Contact** Patrick Vrklan  
**Phone** (612) 845-1194  
**Email** [patrick.vrklan@quidelortho.com](mailto:patrick.vrklan@quidelortho.com)  
**Website** <http://www.quidelortho.com>

**Description** With expertise spanning clinical chemistry, immunoassay, immunohematology and molecular testing, QuidelOrtho Corporation (Nasdaq: QDEL) is a leading global provider of diagnostic solutions, dedicated to advancing fast, accurate and reliable results that help improve patient outcomes – from the point of care to lab, clinic to hospital. Building on a legacy of innovation, QuidelOrtho works with healthcare providers to advance diagnostics that connect insights with solutions, defining a clearer path for informed decisions and better care.

## Relias

**Main Contact** Tim Hibbard / Constance Leder  
**Phone** (314) 202-5781 / (252) 283-0424  
**Email** [thibbard@relias.com](mailto:thibbard@relias.com) / [cleder@relias.com](mailto:cleder@relias.com)  
**Website** <https://www.relias.com/>

**Description** Relias is a leading healthcare partner trusted to drive measurable improvements in care quality, compliance, and workforce performance. Through a unified platform that brings together learning, compliance, performance, quality, and recruiting solutions, Relias helps organizations simplify workforce complexity, reduce risk, and elevate care outcomes across the continuum.



Relias offers award-winning, accredited content developed by in-house clinical experts, robust tools to measure and validate competencies, and streamlined compliance management that adapts to evolving regulations. Its solutions empower healthcare teams to build knowledge, demonstrate competency, and track progress in real time, ultimately improving staff engagement, retention, and patient experience.

Relias partners with organizations of all sizes to address workforce challenges, support professional development, and help clinicians deliver safer, higher-quality care every day.

## SafeQual

**Main Contact** Jeff McQuilliams  
**Phone** (949) 280-1117  
**Email** [jmcquilliams@safequal.net](mailto:jmcquilliams@safequal.net)  
**Website** <https://www.safequal.net>



**Description** SafeQual Healthcare Risk Management software is a cloud-based, all-in-one platform that empowers healthcare leaders to strengthen patient and employee safety, elevate clinical quality, ensure compliance, and proactively manage risk. Designed to support seamless alignment with CMS PSSM requirements, SafeQual connects people, processes, and systems through automated workflows that drive faster, coordinated action. By replacing fragmented tools like spreadsheets, dashboards, and email, it eliminates inefficiencies and saves valuable time while improving data visibility. Intuitive user experiences engage staff across departments, reinforcing accountability and safety culture. The result is stronger collaboration and measurable progress toward zero preventable harm.

## See the Trainer Sports Medicine Stores Inc

**Main Contact** Tyler Brown  
**Phone** (605) 271-5732  
**Email** [tyler@sttsiouxfalls.com](mailto:tyler@sttsiouxfalls.com)  
**Website** <https://seethetrainer.com>

**Description** A TRUSTED DME PARTNER!!  
 Tired of DME costs and expenses associated to a non-revenue generating aspect of healthcare!? See The Trainer is an established partner to over 100 health systems, providing various Durable Medical Equipment and supplies with equitable and fair billing practices. Our program allows health systems to rid themselves of the headache and financial burden DME brings when a facility does NOT have a proper license for billing.



Please contact See The Trainer to discuss how this partnership and collaboration can save your health system thousands of dollars and wasted human capital management

## Shared Medical Services

**Main Contact** Ellen Ask  
**Phone** (608) 669-0663  
**Email** [eask@sharedmed.com](mailto:eask@sharedmed.com)  
**Website** <http://www.sharedmed.com>



**Description** Shared Medical Services, "SMS", is the leading provider of mobile diagnostic imaging services in the Midwest. Our services include turnkey mobile MRI, PET/CT, CT and Mammography, full time parked and in-house equipment and services, and a large, short term interim mobile fleet to lease during upgrades or unforeseen downtime. Contact SMS today! #WeDeliver

## Shared Medical Technology

**Main Contact** Kevin Waldhausen  
**Phone** (218) 556-6247  
**Email** [kevinw@sharedmedtech.com](mailto:kevinw@sharedmedtech.com)  
**Website** <http://www.sharedmedtech.com>



**Description** Helping Medical Facilities For Decades Deliver Top-Notch Patient Experiences Through Our Diagnostic Imaging Solutions  
 SMT helps hospitals, clinics, and practices across the Midwest establish, maintain, and grow their diagnostic imaging services with flexibility, highly experienced technologists, and reliable equipment.

## Shred-n-go

**Main Contact** Terry Neuwirth  
**Phone** (763) 551-4800  
**Email** [tneuwirth@shredngo.com](mailto:tneuwirth@shredngo.com)  
**Website** <https://www.shredngo.com>



**Description** Shred-N-Go Inc provided secure destruction of volatile data. Including: secure documents, flash drives, ID/security badges, hard drives, pull tabs, x-rays, computer tapes, entry FOBs, and blueprints, to name a few. We can provide services on a regular frequency or when needed for a single purge event.

## Sightpath Medical

**Main Contact** Erik Klein  
**Phone** (612) 875-6051  
**Email** [erik.klein@sightpathmedical.com](mailto:erik.klein@sightpathmedical.com)  
**Website** <https://www.sightpathmedical.com/>



**Description** Sightpath Medical is the nation's leading provider of Ophthalmic Surgical Solutions. We provide equipment, experienced staffing, instrument sets, inventory management and disposables for cataract, laser-assisted cataract, retina and refractive surgery. Our surgical solutions are customizable based on the needs of each surgeon and facility and offer a turnkey solution without the capital outlay.

## Stericycle, Inc

**Main Contact** Rachel Koupal  
**Phone** (612) 380-7931  
**Email** [rkoupal@wm.com](mailto:rkoupal@wm.com)  
**Website** <https://www.Stericycle.com>



**Description** WM Healthcare Solutions, part of WM/Stericycle, supports healthcare organizations by safely managing regulated medical, pharmaceutical, and confidential materials. Our solutions help reduce risk, ensure regulatory compliance, protect people and the environment, and safeguard sensitive information—allowing healthcare providers to focus on delivering high-quality patient care.

## Transmed Inc.

**Main Contact** Patrick McFarland  
**Phone** (605) 520-8266  
**Email** [patrick@transmedultrasound.com](mailto:patrick@transmedultrasound.com)  
**Website** <https://transmedultrasound.com>

**Description** Transmed is an independent, dedicated ultrasound company that has been in business since 1986. We provide mobile outreach ultrasound services to rural hospitals across five states and at our home office in Sioux Falls, SD. Our highly skilled sonographers are registered by the ARDMS and are the finest in the business, providing patients and physicians with the highest quality ultrasound exams. We are proud to be Joint Commission accredited since 2014, adhering to the highest standards of patient safety and quality care.

**Transmed Inc.**  
*The Ultrasound Professionals*

## TruBridge

**Main Contact** Chris Schoenrock  
**Phone** (320) 766-9933  
**Email** [chris.schoenrock@trubridge.com](mailto:chris.schoenrock@trubridge.com)  
**Website** <https://www.trubridge.com/>

**Description** TruBridge proudly supports rural and community healthcare providers in their efforts to stay strong, independent, and deeply rooted in the communities they serve. Backed by more than 45 years of healthcare experience and trusted by over 1,500 clients nationwide, we offer a mix of technology, services, and strategic expertise — including revenue cycle management, electronic health records (EHR) and analytics — all designed singularly for the realities of rural and community healthcare. With a steadfast commitment to keeping care local, TruBridge helps hospitals flourish as the economic heart of their communities, delivering high-quality, deeply personal care close to home.

  
**TruBridge**<sup>®</sup>

## TrueNorth Locums

**Main Contact** Troy Kastrup  
**Phone** (605) 949-3900  
**Email** [troy.kastrup@truenorthlocums.com](mailto:troy.kastrup@truenorthlocums.com)  
**Website** [www.truenorthlocums.com](http://www.truenorthlocums.com)

**Description** One degree of separation in healthcare staffing. In a crowded and increasingly complex locum tenens landscape, TrueNorth believes better outcomes start with stronger connections. We're building a network where every relationship matters—reducing friction, improving continuity, and creating staffing solutions that truly serve hospitals, providers, and communities.

**TrueNorth**  
 LOCUMS

TrueNorth partners with you to build your own contingent workforce, dedicated to your hospital and aligned with your culture. Whether you need to develop a reliable locum pool, recruit for permanent placement, or do both concurrently, we deliver talent strategies designed for stability and long-term success.

Our approach goes beyond filling shifts. We help create continuity of care through clinicians who are invested in your organization and your community. With the most experienced team in the market, TrueNorth brings deep expertise, trusted relationships, and a proven ability to connect the right talent to the right opportunity. And the owners are physicians, APP's and employees that will serve you.

Connecting the Right People with the Right Purpose for The Right Experience

## US Foods

**Main Contact** Kari' Lahtinen  
**Phone** (651) 295-663  
**Email** [kari.lahtinen@usfoods.com](mailto:kari.lahtinen@usfoods.com)  
**Website** <https://www.usfoods.com>

**Description** US Foods is one of America's great food companies and a leading foodservice distributor, partnering with approximately 300,000 restaurants and foodservice operators to help their businesses succeed. With nearly 28,000 employees and more than 70 locations, we provide our customers with a broad and innovative food offering and a comprehensive suite of e-commerce, technology, and business solutions.

**US.**  
**FOODS**<sup>™</sup>

## Virtulead Consulting



**Main Contact** Kaylea Bosman  
**Phone** (320) 910-2690  
**Email** [Kaylea@virtuleadconsulting.com](mailto:Kaylea@virtuleadconsulting.com)  
**Website** <https://virtuleadconsulting.com>

**Description** Virtulead Consulting partners with healthcare organizations to strengthen frontline leadership by equipping new managers and emerging leaders with the skills and confidence to lead effectively. Founded by Kaylea Bosman, a leadership mentor with 20+ years of experience and a Master's in Organizational Leadership, Virtulead was built on real-world leadership, not theory. Through the SOAR Leadership Accelerator, we combine practical training with one-to-one mentorship to help leaders navigate challenges like communication, team engagement, performance alignment, and change. Our approach is simple: we don't just teach leadership, we mentor it. By focusing on intentional leadership in everyday moments, we help managers improve team performance, reduce turnover, and enhance patient and staff experiences.

## Vital Health Links



**Main Contact** Kevin Atkins  
**Phone** (605) 270-1642  
**Email** [KevinAtkins@vitalhealthlinks.com](mailto:KevinAtkins@vitalhealthlinks.com)  
**Website** <https://www.vitalhealthlinks.com/>

**Description** Vital Health Links is a leader in full-service, 100% customizable, Chronic Care Management and Remote Patient Monitoring services. We don't impose our ways upon you, rather, we work with you during the onboarding process to identify workflows that do not burden your staff. From patient enrollment to helping close quality gaps, we are your trusted partner. Additionally, there are zero out-of-pocket costs to the organizations we partner with. Instead of potentially charging you for services that aren't rendered, we work on a revenue share basis.

## Welldoc



**Main Contact** Kathy Brunner  
**Phone** (262) 389-8507  
**Email** [kbrunner@welldocinc.com](mailto:kbrunner@welldocinc.com)  
**Website** <https://www.welldoc.com/platform>

**Description** Welldoc provides a comprehensive, AI-driven digital health platform focused on cardiometabolic chronic care. Our "High-Tech, High-Touch" model supports diabetes (Type 1 and Type 2), prediabetes, hypertension, heart failure, and weight management, including GLP-1 support. The core solution is an FDA-cleared mobile app that delivers real-time, personalized coaching based on six dimensions of health: medication, labs, activity, food, symptoms, and psycho-social factors. The platform is device-agnostic, integrating data from over 400 connected devices like CGMs and scales. Additionally, Welldoc empowers clinical teams through a Care Management Portal that provides actionable insights to improve clinical outcomes and reduce costs.

## Wilderness Health



**Main Contact** Cassandra Beardsley  
**Phone** (218) 231-5201  
**Email** [cassandra.beardsley@wildernesshealthmn.org](mailto:cassandra.beardsley@wildernesshealthmn.org)  
**Website** <https://wildernesshealthmn.org/>

**Description** About Wilderness Health- a non-profit, member-led collaborative of independent providers working together to improve rural health care in Minnesota and Wisconsin. Headquartered in Two Harbors since 2013, Wilderness Health aims to create a unified and supportive network for our members through our core values of collaboration, interdependence, networking, and quality. Our primary strategies support workforce development, shared services, care coordination, and value-based care.

## Wold Architects and Engineers



**Main Contact** Tu-Anh Bui Johnson  
**Phone**  
**Email**  
**Website** <https://www.woldae.com/>

**Description** Wold is a healthcare-focused design partner with deep experience serving rural communities where access, efficiency, and long-term value matter most. We provide integrated architecture, engineering, planning, and interior design for rural hospitals, critical access facilities, clinics, outpatient environments, and specialty care spaces. Our team understands the operational realities of rural healthcare and designs environments that support caregivers, improve patient experience, and strengthen community health close to home. From renovations and campus improvements to new facilities, we help providers create resilient, flexible spaces that respond to changing care models, staffing needs, technology, and budgets. Wold's collaborative approach delivers practical, people-centered solutions that help rural healthcare organizations serve their communities today while planning confidently for the future.

## Ziegler Power Systems



**Main Contact** Lucas Van Nevel  
**Phone** (651) 227-7773  
**Email** [Lucas.Vannevel@zieglercat.com](mailto:Lucas.Vannevel@zieglercat.com)  
**Website** <https://www.zieglercat.com/power-systems/>

**Description** Ziegler Power Systems has the solutions and industry-leading customer support to keep your power systems equipment in top shape for when you need it most. Whether you're looking for a specialty rent, reliable equipment maintenance, a new diesel generator or renewable power solution, or an industrial engine, Ziegler is ready to lend a hand with the equipment and expertise you need.